

**BUILDING BLOCKS STUDENT WORKSHEET**

# Cruz buys a car

A car can be one of the biggest purchases you can make in your life. With so much “riding” on one decision, it’s important to understand how to prepare and do research for such a large purchase.

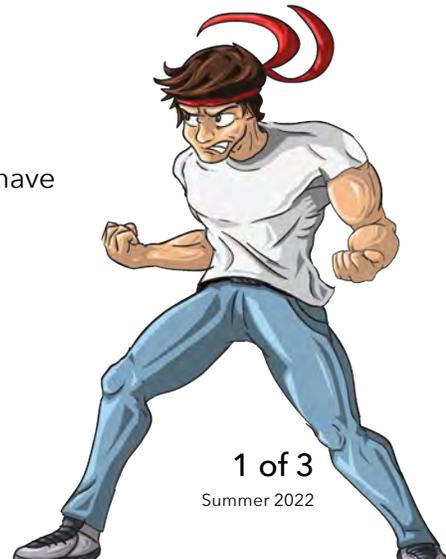
## INSTRUCTIONS

- 1 Complete the “Car buying tactics” topic at <https://mimm.gov/>.
- 2 Complete the “Learning from Cruz’s experience” questions below.
  - If you’re working with another person or in a group, discuss the questions and answer them together.
  - If you’re working alone, answer the questions on your own.
- 3 Answer the “Digging deeper” and reflection questions on your own.

## Learning from Cruz’s experience

Reflect on what you’ve learned from Cruz’s story and write your answers below.

1. Identify three parts of the car-buying process Cruz learned in his story.
2. Before buying the car, Cruz decides to get its vehicle history report. What are three pieces of information that he can get from that report?
3. If Cruz decided not to buy the car right away, what are two reasons it may have been a good idea for him to take a day to think about his purchase?



## Digging deeper: Comparison shopping

Review the chart and answer the questions below. The car choices in the chart are only examples. Real car features and prices may vary.

### Three car choices

Car 1 \$6,000 8-year-old red sedan Reliability: ★★☆☆	Car 2 \$4,000 10-year-old black sedan Reliability: ★★★★★	Car 3 \$5,000 4-year-old white sedan Reliability: ★★★★★
<ul style="list-style-type: none"><li>▪ 126,883 miles</li><li>▪ 4-cylinder engine (gas)</li><li>▪ 5-speed automatic transmission</li><li>▪ MPG: 18 city/29 hwy</li><li>▪ Aux audio adapter</li><li>▪ DVD player</li><li>▪ Cruise control</li><li>▪ Power locks and windows</li><li>▪ Power steering</li><li>▪ Remote start</li><li>▪ Keyless entry</li><li>▪ Heated seats</li><li>▪ Sunroof</li></ul>	<ul style="list-style-type: none"><li>▪ 95,974 miles</li><li>▪ 6-cylinder engine (flexible fuel)</li><li>▪ 4-speed automatic transmission</li><li>▪ MPG: 25 city/36 hwy</li><li>▪ Aux audio adapter</li><li>▪ Power locks and windows</li></ul>	<ul style="list-style-type: none"><li>▪ 67,358 miles</li><li>▪ 4-cylinder engine (gas)</li><li>▪ 5-speed automatic transmission</li><li>▪ MPG: 27 city/36 hwy</li><li>▪ Aux audio adapter</li><li>▪ Cruise control</li><li>▪ Power locks and windows</li><li>▪ Power steering</li></ul>

4. Of the three choices above, which would you choose for Cruz? Why?

5. Would you rather have a car with fewer miles on it or a higher reliability rating? Why?

6. Which of the three cars would you choose for yourself? Why?

## Reflection questions

7. What parts of the car-buying process do you think would be easiest for you? Why?

8. What parts of the process might feel harder for you? Why?

9. How can you learn more about the car-buying process?