



8 BILLION **REASONS**

fhi360
THE SCIENCE OF IMPROVING LIVES

With the global population expected to reach 8 billion by 2023, today's human development challenges cry out for **URGENT, BOLD AND NOVEL SOLUTIONS.**

READ THE FULL ANNUAL REPORT:
www.fhi360.org/8billionreasons

Our 2018 annual report highlights just a few of the ways we, hand-in-hand with our partners, are using cutting-edge research, technology and entrepreneurship to build resilient institutions and equip people to shape their own destinies.

Our experience over the last year reinforces a simple truth: When people have the chance to improve their lives and build their communities, they will seize the opportunity and contribute to a better future for everyone.



Patrick C. Fine

Patrick C. Fine
Chief Executive Officer
FHI 360

2018 Highlights

21st-Century Work and Learning

- ▶ Equipped postsecondary students in **MOROCCO** with skills to get jobs in high-growth sectors through six pilot career centers on campuses in three cities, plus a virtual center. This cutting-edge model uses data and industry-specific analyses from private-sector employment trends to offer information on local job opportunities, work readiness training, internships and networking that links students and employers.
- ▶ Prepared young people in eight **U.S.** cities to transition successfully from correctional facilities back into the community. Youth choose to pursue education, vocational skills or jobs. They also receive support for housing, food and other basic needs.



Health Access and Services

- ▶ Improved the care and treatment of multidrug-resistant tuberculosis patients in **ZAMBIA** by setting up a state-of-the-art TB ward at the University Teaching Hospital, where trained nurses provide care using the latest infection-control equipment. The hospital improved TB screening and outpatient care with the creation of an open-air shelter where doctors determine individual levels of care for patients.
- ▶ Partnered with **VIETNAM'S** government in developing — and implementing — a plan to independently manage its HIV care and treatment services and to finance the full cost of lifesaving antiretroviral therapy by 2020, using social health insurance and provincial budgets.



Crisis Response

- ▶ Restored access to critical primary health care services in communities near the front lines of the conflict in **YEMEN**. Using an integrated approach, we worked with local partners to ensure the availability of qualified health workers; build the technical capacity of health staff; provide essential medicines; and improve water supply, sanitation and waste management systems.

Research and Evidence

- ▶ Advanced the development and evaluation of game-changing innovations that offer safe, effective, low-cost, easy-to-use and appealing contraceptives to women around the **WORLD**.
- ▶ Generated complex geospatial models for data visualization to show policymakers in **ETHIOPIA** and **MOZAMBIQUE** actions that could curb maternal and newborn mortality.

Technology and Innovation

- ▶ Empowered schools — with or without an internet connection — to collect, analyze and report on attendance, school performance and more. With the m360 School Information System (SIS) — our customizable, open-source, Android-based mobile platform — data appears in dynamic, interactive dashboards and can be captured daily. During 2018, the use of the m360 SIS increased from 4,000 to 8,000 schools in **TANZANIA**, serving nearly 4 million students.
- ▶ Launched **FHI VENTURES**, a for-profit impact-investing FHI 360 subsidiary that accelerates the growth of early-stage social enterprises working to solve pressing human development challenges. By investing capital in select companies, while providing mentoring, training and access to FHI 360's global platform, FHI Ventures helps early-stage businesses attract further funding and deliver high social impact.



When people have the chance to improve their lives and build their communities, **they will seize the opportunity and contribute to a better future for everyone.**



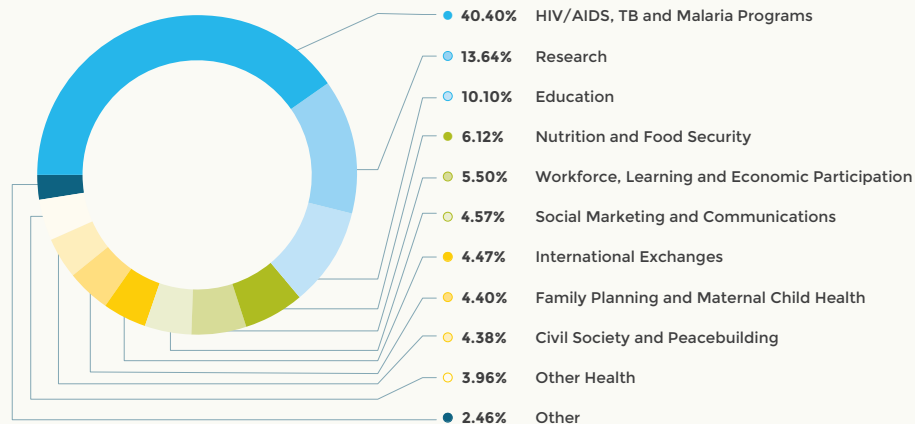
Financial Summary Twelve months to September 30, 2018 (Unaudited)

REVENUE

US DOLLARS

US Government	\$730,709,659
Foundations/Individuals	\$45,235,911
Multilateral Agencies	\$24,537,892
Corporations	\$16,290,035
Other	\$9,754,792
Other Governments	\$2,564,026
Total	\$829,092,315

WORK BY AREA



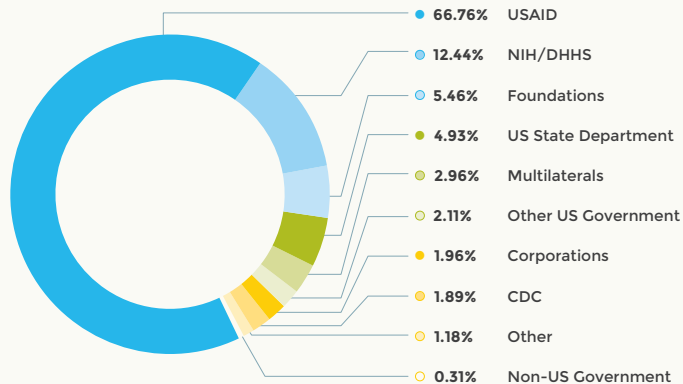
Crosscutting areas, such as technology, gender and youth, are integrated into many of our programs.

EXPENSES

US DOLLARS

Program Expenses	\$711,700,823
General and Administrative	\$100,698,490
Business Development	\$16,129,109
Total	\$828,528,422

REVENUE BY SOURCE



Funders

Private Sector

Bassett Healthcare Network
Bayer U.S., LLC
Colgate-Palmolive Company
Converge
Essity
GlaxoSmithKline plc
Johnson & Johnson
Kosmos/Trident Energy
Mona Lisa N.V.
Noble Energy, Inc.
Novo Nordisk
Pfizer, Inc.
Procter & Gamble
Qualcomm® Wireless Reach™
Sanaria, Inc.
Shell Nigeria Exploration and Production Company, Ltd.
SK Bioscience Co., Ltd.
Tan Tock Seng Hospital
Unilever
ViiV Healthcare

Foundations

Bill & Melinda Gates Foundation
Bush Foundation
The Children's Investment Fund Foundation
The Community Foundation

The David and Lucille Packard Foundation
Drosos Foundation
Education Above All Foundation
FHI Foundation
GE Foundation
GHR Foundation
Gordon and Betty Moore Foundation
Henry E. Niles Foundation, Inc.
The JPB Foundation
Margaret A. Cargill Philanthropies
Medicines for Malaria Venture
National Governors Association Center for Best Practices
The Pfizer Foundation
The Philadelphia Foundation
The Rapides Foundation
Robert Wood Johnson Foundation
The Rockefeller Foundation
Wallace Foundation
Wallace Genetic Foundation
Walmart Foundation

Nonprofit Organizations

Avenir Health
Burnet Institute
CONRAD
Girl Scouts of Greater New York
Minnesota Comeback
PATH
Save the Children
WaterAid
World Vision International

Educational Institutions

Bernard Nocht Institute for Tropical Medicine
Cornell Cooperative Extension of Oneida County
Hempstead Union Free School District
Northeast Education Services Cooperative

Multilateral Organizations

The Global Fund to Fight AIDS, Tuberculosis and Malaria
UNFPA
UNHCR
UNICEF
UNOPS/Water Supply & Sanitation Collaborative Council
The World Bank/IFC

U.S. Federal and Local Government Agencies

Millennium Challenge Corporation
National Science Foundation
Open World Leadership Center
U.S. Agency for International Development
U.S. Department of Defense
U.S. Department of the Navy HIV/AIDS Prevention Program
U.S. Department of Education
U.S. Department of Health and Human Services

Centers for Disease Control and Prevention

National Institutes of Health

National Institute of Allergy and Infectious Diseases

National Institute of Mental Health

Substance Abuse and Mental Health Services Administration

U.S. Department of Labor
U.S. Department of State

Partner Country Governments and Bilateral Agencies

Australian Government
Department for International Development (U.K.)
European Space Agency
Government of Brazil
Government of Equatorial Guinea
Government of the Netherlands
International Development Research Centre (Canada)
National Cancer Centre Singapore
Secretary of State for Health and Social Care (U.K.)

We express our gratitude to the individuals who support FHI 360 programs. These gifts enable us to expand our reach while deepening our search for solutions to today's most challenging issues in human development.

Originating funders for calendar year 2018.



At a Glance

MISSION

To improve lives in lasting ways by advancing integrated, locally driven solutions for human development.




INTEGRATED APPROACH

Our 360-degree perspective enables us to work across a broad set of disciplines to deepen our understanding of complex issues and develop customized responses that address multiple aspects of people's lives.

95% of our personnel
in countries or regional offices are from the country or region in which they work.

206 peer-reviewed journal articles
were authored or co-authored by FHI 360 staff in 2018.

EXPERTISE

 Health
 Education
 Nutrition

 Environment
 Economic Development
 Civil Society

 Crisis Response
 Gender
 Youth

 Research
 Technology


 Communication and Social Marketing

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degrees.fhi360.org

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