

**MORE THAN
2,000**
SITES PROVIDING
QUALITY SERVICES
TO PREVENT
MOTHER-TO-CHILD
TRANSMISSION
OF HIV

80%
OF THE PROGRAM'S
110 PARTICIPANTS ARE NOW IN
**LONG-TERM
EMPLOYMENT**

100,000+
FARMERS AND HERDERS
IN UGANDA
BENEFITED FROM
WEATHER FORECASTS
AND INFORMATION
DELIVERED VIA
MOBILE PHONES,
FM RADIO AND
COMMUNITY
LOUDSPEAKERS

**CULTIVATED
254 LEADERS**
FROM SEVEN SOUTHERN
AFRICAN COUNTRIES

RESULTS

MATTER

PROVIDED ACCESS TO SAFE DRINKING
WATER FOR MORE THAN
100,000 CHILDREN
IN ADDITION, 80,000 CHILDREN
USE IMPROVED SANITATION FACILITIES IN MORE THAN
200 PRIMARY SCHOOLS

1.3 MILLION
SQUARE MILES OF BIOLOGICAL SIGNIFICANCE
HAD IMPROVED MANAGEMENT AND MORE THAN
2,000 PEOPLE
WERE TRAINED
IN NATURAL RESOURCE MANAGEMENT
OR BIODIVERSITY CONSERVATION

**READING COMPREHENSION INCREASED
FROM 8.8% TO 15.7% FOR GRADE 2 AND FROM
19.4% TO 32.2% FOR GRADE 3**

20,000
PATIENTS AND
CAREGIVERS
REACHED

EXCLUSIVE BREASTFEEDING INCREASED FROM
49% TO 83%
IN BANGLADESH AND FROM
19% TO 63%
IN VIETNAM IN PROGRAM AREAS

2,800
SCHOOLS
MAPPED

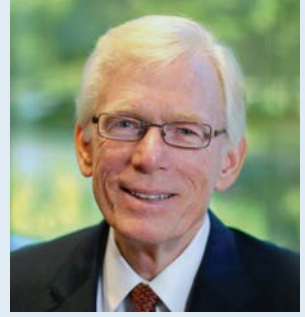


PEOPLE

MATTER

MESSAGE FROM THE CHIEF EXECUTIVE OFFICER

“When I look back at the accomplishments of this organization, I see a legacy of groundbreaking leadership in human development.”



Results matter. In our 2013 annual report, we look at some of the many ways FHI 360 is expanding opportunities and improving the quality of life in communities across the world.

In Zambia, more than 100,000 school children gained access to safe drinking water and 80,000 children used improved sanitation facilities. In Vietnam, exclusive breastfeeding rates in program areas climbed from 19 percent to 63 percent, substantially improving infant health. In the United States, about 2,300 teachers in North Dakota were trained to support students in their transition from high school to college to the workforce.

In some cases, numbers reflect scale. But, importantly, results are about people — the farmer in Uganda who is better prepared to cope with drought, the young job seeker in Iraq who is linked to employers and opportunity, the parents who now have the means to determine the size of their families and potentially influence the quality of their children's lives. It is through examples like these that we see the lasting impact of our work.

This is my last annual report as Chief Executive Officer of FHI 360. When I look back at the accomplishments of this organization since I joined in 1983, I see a legacy of groundbreaking leadership in human development. Our decades of work in reproductive health enabled us to revolutionize family planning policies while increasing the availability of contraceptives. To reduce the devastating toll of HIV and AIDS, we delivered antiretroviral treatment and support services in low-resource settings where few believed it was possible. Our experts helped the Salvadoran Ministry of Education transform

the country's education system, bringing it to the very doorstep of universal primary education — Millennium Development Goal #2. The list goes on.

The FHI 360 journey has been one of collaboration and is only made possible by our funders and partners, who share our desire for transformative change.

As we look to the future, our experts across a broad range of disciplines are examining issues through multiple lenses and working together in integrated, multidisciplinary ways to achieve the best development outcomes. Always striving to be more efficient, and more effective, we will remain focused on building the capacity of national governments and civil society partners to address successfully today's concerns and tomorrow's challenges.

I loved this job for its potential to improve the lives of women, men and their children and to help communities become healthier, more prosperous and more just. As I start a new phase in my life, I am confident that Patrick Fine's leadership will contribute to the advancement of FHI 360's mission through meaningful results that ultimately improve the lives of individuals and their nations for a better, stronger world.

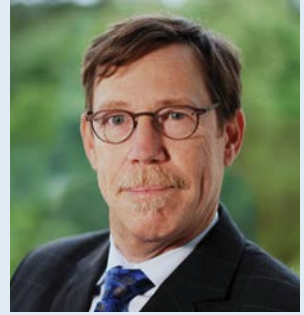
With warm regards,

A handwritten signature in black ink, reading "Albert J. Siemens". The signature is fluid and cursive, with a prominent "A" and "S".

ALBERT J. SIEMENS, PHD
FHI 360 CHIEF EXECUTIVE OFFICER

**MESSAGE FROM THE
CHIEF OPERATING OFFICER**

“We will seek innovative solutions that work, deliver value for money and maintain our focus on achieving results that make a meaningful difference in people’s lives.”



I am thrilled and humbled by the prospect of following Al Siemens at the helm of FHI 360. Mindful of the challenges posed by a rapidly changing world, I am grateful to be working with such accomplished and passionate colleagues who have done so much to build a healthier, more prosperous world.

On Al’s watch, FHI 360 has grown into a top-tier development organization, one of the few capable of integrating a comprehensive 360° approach to solving human development problems. Our diverse expertise and practice areas put FHI 360 on the leading edge of advancing integrated solutions and documenting their impact.

As I look ahead, I will uphold our commitment to the science of improving lives so that FHI 360 continues to be a champion of “good development.” Stakeholders and beneficiaries need a voice. Solutions must be relevant and responsive to felt needs and owned by those involved. And we must deliver high-quality technical services and efficient business practices to achieve cost-effectiveness and take interventions to scale.

Being good stewards of the funding entrusted to us is a sacred charge. We will seek innovative solutions that work, deliver value for money and maintain our focus on achieving results that make a meaningful difference in people’s lives.

The essence of our work remains creating opportunities for those in need so that every person can achieve his or her potential and live in dignity. We are committed to helping those we work with build on what they have, on what they know and on what they can do to change their own lives.

Our past success prepares us to face the 21st century challenges in human development that lie ahead. There is much to do. We are ready.

Sincerely,

A handwritten signature in black ink that reads "Patrick C. Fine". The signature is fluid and cursive.

PATRICK C. FINE

FHI 360 CHIEF OPERATING OFFICER

*Incoming Chief Executive Officer,
effective May 1, 2014*

RESULTS

TRANSFORMING LIVES, COMMUNITIES AND NATIONS

Exclusive breastfeeding rates climb

Breastfeeding saves lives, substantially improving infant health. Through media, health facilities and community interventions, we reached nearly 12 million households with messages, counseling and support to encourage breastfeeding. The result: In a three-year period, exclusive breastfeeding increased from 49% to 83% in **BANGLADESH** and from 19% to 63% in **VIETNAM** in program areas.

Project: **Alive & Thrive**

Funder: **Bill & Melinda Gates Foundation**



ALIVE & THRIVE

Clean water and sanitation to keep kids in school

Safe water and adequate sanitation are linked to higher enrollment, improved attendance and better performance in school; without it, children cannot stay healthy and menstruating girls too often drop out of school altogether. We have worked with **ZAMBIA**'s Ministry of Education in the last two years to provide access to safe drinking water for more than 100,000 children. In addition, 80,000 children use improved sanitation facilities in more than 200 primary schools. Children are taking home lessons on hygiene and handwashing to share with their families.

Project: **Schools Promoting Learning Achievement through Sanitation and Hygiene**

Funder: **USAID**



Clean water + adequate sanitation = higher school attendance

State-of-the-art TB diagnosis

A critical step in minimizing tuberculosis (TB) transmission is the early identification and treatment of TB patients. More than 5,600 inmates of 10 prisons in **CAMBODIA** were systematically screened during a five-month period using chest X-ray, sputum examination and the new TB diagnostic Xpert® MTB/RIF, which is not as cumbersome as traditional diagnostics, gives results within two hours and detects drug resistance. All 104 prisoners who were diagnosed with TB began treatment; this will help to stop transmission among the prisoners and members of the general population with whom they come in contact.

Project: **TB Care I**

Funder: **USAID**



Reading scores rise

Our work with the Ministry of Education and Regional State Education Bureaus is improving the quality of primary education in **ETHIOPIA**. An assessment of the reading skills of 4,800 students in grades 2 and 3 from 120 intervention schools showed reading comprehension increased from 8.8% to 15.7% for grade 2 and from 19.4% to 32.2% for grade 3 over three years.

Project: **Improving the Quality of Primary Education Program**

Funder: **USAID**

Connecting people to jobs

Partnering with Microsoft and Silatech, a Qatar-based nongovernmental organization, we are connecting job seekers and employers in **IRAQ** through a web-based job portal. More than 25,000 job seekers have registered on the portal, searching for positions posted by about 300 active employers. Using social media, the project reaches more than 87,000 Iraqis with job offers, updates, resume tips and e-learning opportunities.

Project: **The Iraq Opportunities Project (USAID-Foras)**

Funder: **USAID**

25,000
job seekers registered online



Employment increases for young women

Empowering girls and women to make the leap from school to employment is key to development. In **TANZANIA**, our life skills mentoring, training and internship program for young women had a 100% completion rate. Approximately 80% of the program's 110 participants are now in long-term employment.

Project: **Improving Girls' Secondary Education and Employment Opportunities**

Funder: **Johnson & Johnson**

100,000

farmers and herders benefited

Technology aids adaptation to climate change

More than 100,000 farmers and herders in **UGANDA** benefited from more timely weather forecasts and information on water conservation, land management, crop and livestock prices, and other key data to help mitigate the negative impact of climate change — all delivered through mobile phones, FM radios and community loudspeakers.

Project: **Climate Change Adaptation and ICT**

Funder: **International Development Research Centre**

Innovation in family planning

Our trailblazing work in contraceptive research and development continues, as we develop and introduce high-quality and affordable long-acting contraceptives for women in low-income countries. Research is under way to develop a new biodegradable contraceptive implant that would eliminate the need for removal services. We are also working with partners to develop an injectable contraceptive that would last for up to six months. Currently available injectables require reinjections monthly or quarterly, which can be challenging where health services are limited.

Project: **Contraceptive Technology Innovation Initiative, Biodegradable Contraceptive Implants**

Funder: **Bill & Melinda Gates Foundation, USAID**

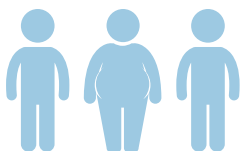


Reducing childhood obesity

Childhood obesity in the **U.S.** has more than doubled in children and quadrupled in adolescents in the past 30 years. We developed a toolkit to support the U.S. Department of Agriculture and its Supplemental Nutrition Assistance Program-Education (SNAP-Ed) in a landmark shift from nutrition education for individuals to obesity prevention strategies at the community level for the 47 million SNAP-Ed program participants.

Project: **National Collaborative on Childhood Obesity Research**

Funder: **U.S. Centers for Disease Control and Prevention, U.S. National Institutes of Health, Robert Wood Johnson Foundation, U.S. Department of Agriculture**



1 in 3 children is obese or overweight by age five.

Adapted from infographic: U.S. Childhood Obesity Trends. NCCOR.

2,800

 schools mapped

Better use of public funds

Until 2013, no one knew exactly how many schools existed in **LIBERIA**. Using GIS positioning and an FHI 360 tracking app, more than 2,800 schools have been precisely mapped. As many as 600 schools were found not to exist. The 25,600 public school teachers in existing schools will be tracked with a biometric-based ID card system that identifies who is qualified and working and has therefore earned their pay. Teacher attendance is beginning to be monitored in each school. Eliminating just 10% of unauthorized teachers and schools will save more than \$3.5 million every year.

Project: **Liberia Teacher Training Project II**

Funder: **USAID**



Empowering future leaders

Through a program lasting over 14 years, we provided scholarships, leadership training and service opportunities to cultivate 254 leaders from seven southern African countries. Based on the African value of *Ubuntu*, roughly translated as “humanity toward others,” the program emphasizes interconnectedness and responsibility for one another. In 2013, one of our fellows was named as an Under-Secretary-General of the United Nations. Another fellow was recognized as an international expert on migration.

Project: **Kellogg Southern Africa Leadership**
Funder: **W. K. Kellogg Foundation**



PANOS PICTURES

Landmark integration of services

In **NEPAL**, we have led the integration of family planning into HIV services, which is a key strategy for increasing access to contraception and preventing unintended pregnancies among populations disproportionately affected by HIV. More than 110,000 people living with HIV and AIDS, migrants and their spouses, and female sex workers and their clients have been reached in 33 of 75 districts across the country, through 15 HIV prevention partners, 54 clinics, and 56 community- and home-based care teams.

Project: **Saath-Saath**
Funder: **USAID**

Family planning + HIV prevention = healthier communities

Preventing HIV in infants

We partnered with the Government of **NIGERIA** to scale up HIV/AIDS services, including antiretroviral therapy and prevention of mother-to-child transmission (PMTCT) in 15 states. The number of sites providing quality PMTCT services in eight of the 12 priority states increased from about 400 in July 2013 to more than 2,000 in February 2014. This number is expected to grow to more than 3,000 sites in 2014 and reach more than one million pregnant women and their babies.

Project: **Strengthening Integrated Delivery of HIV/AIDS Services**
Funder: **USAID**



JIM DANIELS

Spreading the word to manage asthma

About 25 million Americans have asthma, a lifelong and potentially fatal disease. To help disseminate clinical guidelines for managing asthma, FHI 360 developed a partnership program for the National Asthma Control Initiative (NACI), reaching 50,000 clinicians and 20,000 asthma patients and caregivers in the **U.S.** over five years. Additionally, NACI media messages reached 50 million individuals.

Project: **National Asthma Control Initiative**
Funder: **National Institutes of Health, National Heart, Lung, and Blood Institute**

50,000
clinicians reached

Patient care improves with smartphones

In the Eastern Cape Province of **SOUTH AFRICA**, 175 nurses and doctors used smartphones and tablets preloaded with clinical and public health information. The mobile health library assisted all nurses and more than 80% of doctors in making accurate diagnoses. Moreover, all nurses and more than 92% of doctors were supported in prescribing correct treatment. The province is expanding the initiative to reach nearly 20,000 clinical personnel.

Project: **Mobile Health Information System**
Funder: **Qualcomm Wireless Reach™**



College and career readiness

In the **U.S.** state of North Dakota, about 2,300 teachers, 220 administrators and 150 counselors and career advisors received professional development, support and guidance through seven regional education associations. Their mission is to help students become better prepared for college and 21st century careers. Moreover, about 3,500 students participated in activities such as career fairs and special math and science courses.

Project: **Succeed 2020**
Funder: **Hess Corporation**



Partnering to keep children healthy and in school

With the help of TOMS Shoes, we provided hundreds of thousands of new shoes to children in **KENYA** and **SENEGAL**. Shoes help protect children's feet from cuts, infections and diseases, and, because shoes are a required part of compulsory school uniforms, they also improve school access and attendance. We have expanded this partnership to **TANZANIA** and are exploring new ways to work together in other regions.



Protecting fish and jobs

We brought together government, the private sector and communities to promote sustainable fisheries practices, while improving livelihoods and biodiversity in **CAMBODIA, HONDURAS** and **MOZAMBIQUE**. Over four years, 26 policies, laws, agreements or regulations promoting natural resource management and conservation were implemented. Nearly 1.3 million square miles of biological significance had improved management, and more than 2,000 people were trained in natural resource management or biodiversity conservation.

Project: **Global FISH Alliance**
Funder: **USAID, Darden Restaurants, Inc.**

2,000
people trained

Quality infectious diseases research

We provide a wide range of support to clinical investigators conducting international research on infectious diseases. Technical and management assistance in clinical site operations, protocol development, biostatistics, data management and training are just a few of the ways our scientists and other experts are improving the quality of infectious diseases research. In 2013 alone, we worked with investigators and research staff from 32 countries, conducted 11 site assessments and six on-site trainings.

Project: **International Clinical Studies Support Center**
Funder: **National Institutes of Health, National Institute of Allergy and Infectious Diseases**



Data to improve refugee schools

More than 25 partners have used our "Kmobile Schools" app to collect data on refugee schools in 13 countries, serving a total of more than 1.7 million students. Data is collected on numbers of students, teachers and textbooks; sanitation and security; and geo-positioning. Over the next three years, the Office of the United Nations High Commissioner for Refugees (UNHCR) Department of Education plans to roll out this tool to partners and schools, improving the ability to monitor education quality and place resources where they are most needed.

Project: **UNHCR Refugee School EIM**
Funder: **Office of the United Nations High Commissioner for Refugees**



FINANCIAL SUMMARY

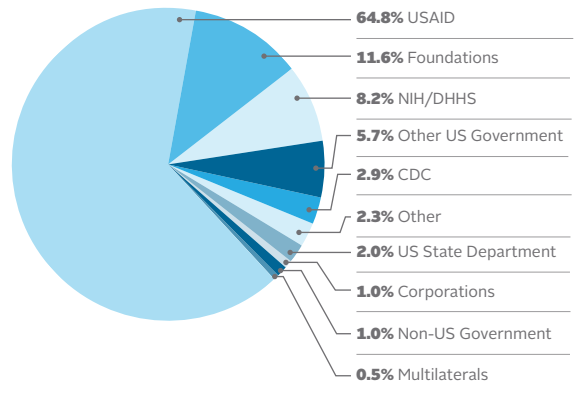
(unaudited)

Twelve months to September 30, 2013

REVENUE

	US Dollars
US Government	\$563,627,409
Other Governments	\$6,375,876
Foundations	\$77,855,425
Corporations	\$7,013,463
Multilateral Agencies	\$3,187,938
Other	\$15,725,320
Total	\$673,785,431

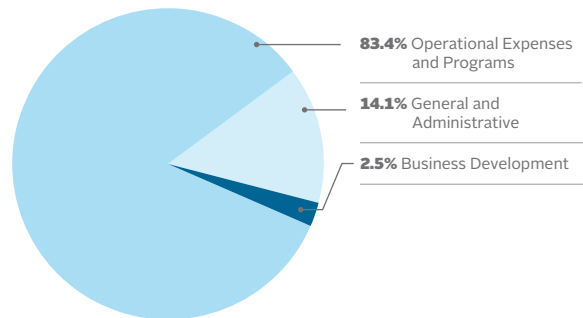
REVENUE BY SOURCE



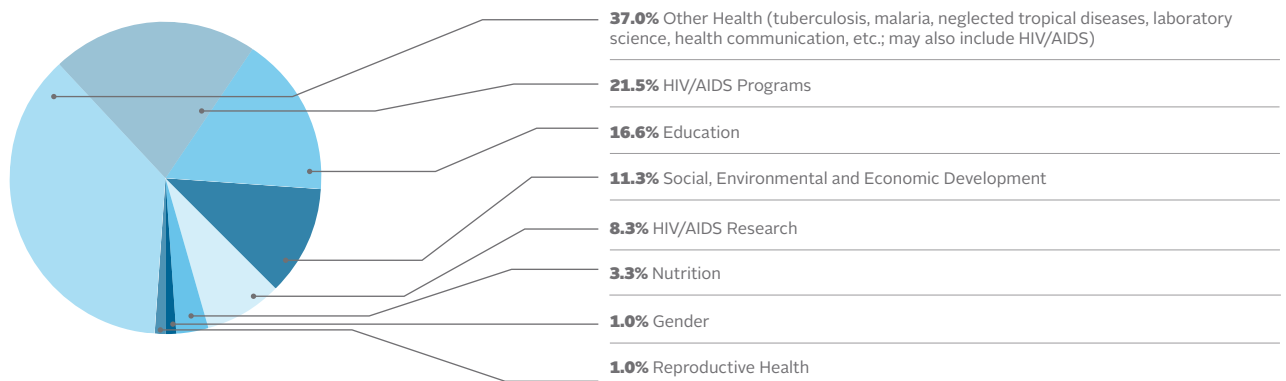
EXPENSES

	US Dollars
Operational Expenses and Programs	\$556,842,033
General and Administrative	\$94,235,064
Business Development	\$16,294,650
Total	\$667,371,747

ALLOCATION OF EXPENSES



WORK BY AREA



LEADERSHIP *(as of March 1, 2014)*

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Director, West and Central Africa and the
Middle East and North Africa

FHI 360 AT A GLANCE

FHI 360 is a nonprofit human development organization dedicated to improving lives in lasting ways by advancing integrated, locally driven solutions. Our work is grounded in research and evidence, strengthened by partnerships and focused on building the capacity of individuals, communities and nations.

REGIONS

We serve more than 70 countries, including the U.S. In addition, representatives from 130 countries participated in our international exchange program activities in 2013.



COUNTRY-LED

95% of our personnel in countries and regional offices are from the country or region in which they work.

INTEGRATED, MULTIDISCIPLINARY

Our 360-degree perspective enables us to work across a broad set of disciplines to deepen our understanding of complex issues and develop customized responses that address multiple aspects of people's lives.

EXPERTISE



HEALTH



EDUCATION



NUTRITION



ENVIRONMENT



ECONOMIC DEVELOPMENT



CIVIL SOCIETY



GENDER



YOUTH



RESEARCH



TECHNOLOGY



COMMUNICATION AND SOCIAL MARKETING

FUNDERS

FHI 360's work is made possible only through the support of our many funders and partners. We appreciate their trust and gratefully acknowledge their support.

Private sector

Applied Engineering Management Corporation
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Hess Corporation
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JPMorgan Chase & Co.
OcuCure Therapeutics, Inc.
Pfizer Inc.
Procter & Gamble (P&G) Children's Safe Drinking Water Program
Qualcomm Wireless Reach™
The Shell Petroleum Development Company of Nigeria Limited
Unilever

Foundations

Alcoa Foundation
The Atlantic Philanthropies
Bill & Melinda Gates Foundation
Bush Foundation
Citi Foundation
Drosos Foundation
Ford Foundation
GE Foundation
Kenora Family Foundation
Oak Foundation
The Philadelphia Foundation
Robert Wood Johnson Foundation
The Rockefeller Foundation
The Wallace Foundation
Washington Dental Service Foundation
The William and Flora Hewlett Foundation
W.K. Kellogg Foundation

Nonprofit organizations

American Institutes for Research
International AIDS Vaccine Initiative
Marie Stopes International
Maryland Out of School Time Network
National Forum to Accelerate Middle-Grades Reform
PATH
Patient-Centered Outcomes Research Institute
The Population Council, Inc.
PSI (Population Services International)
United Way of Southeastern Michigan
Winrock International

Educational institutions

Boston University
Central Michigan University
Fayetteville State University
Menzies School of Health Research, Darwin
Pratt Community College
Tufts University
University of Kansas
University of Nebraska-Lincoln
University of Oxford

Multilateral organizations

Asian Development Bank
European Union
The Global Fund to Fight AIDS, Tuberculosis and Malaria
UNDP
UNESCO
UNFPA
UNHCR
UNICEF
UNOPS
World Bank
World Health Organization

U.S. federal and local government agencies

Agency for International Development
Department of Agriculture
Department of Defense
Department of Education
Department of Health and Human Services
Administration for Children and Families
Office of Head Start
Centers for Disease Control and Prevention
National Institutes of Health
National Cancer Institute
National Heart, Lung and Blood Institute
National Institute of Allergy and Infectious Disease
 Eunice Kennedy Shriver National Institute of Child Health and Human Development
National Institute of Mental Health
Substance Abuse and Mental Health Services Administration
Department of Justice
Department of State
Bureau of Democracy, Human Rights, and Labor
Bureau of Educational and Cultural Affairs
Bureau of Near Eastern Affairs
Office of the U.S. Global AIDS Coordinator
U.S. President's Emergency Plan for AIDS Relief
U.S. Embassy, Baghdad, Iraq
U.S. Embassy, London, United Kingdom
Department of the Army
Department of Veterans Affairs
New York City Department of Education
Open World Leadership Center

Host country governments and bilateral agencies

Australian Agency for International Development
Canadian International Development Agency
International Development Research Centre
Irish Aid
KfW Development Bank
National Agency for the Control of AIDS, Government of Nigeria
National Cancer Centre, Singapore
UK aid

Originating funders for calendar year 2013

We have made every attempt to ensure the accuracy of this list and ask that you please email us at funderslist@fhi360.org if you find an error or omission.

We would like to extend special thanks to those individuals who support FHI 360 programs. These gifts make it possible for us to foster new ideas, develop innovative solutions and expand our reach.





VISION

FHI 360 envisions a world in which all individuals and communities have the opportunity to reach their highest potential.

MISSION

To improve lives in lasting ways by advancing integrated, locally driven solutions for human development.

Visit <http://2013annualreport.fhi360.org> for the online version of this year's annual report.

Cover photo: Panos Pictures

CEO/COO photos: Leanne Gray

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