

MEETING TARGETS AND MAINTAINING EPIDEMIC CONTROL (EPIC) PROJECT

COOPERATIVE AGREEMENT NO. 7200AA19CA00002

LINK Technical Guide

AN ELECTRONIC CLIENT FEEDBACK SYSTEM FOR HIV PROGRAMS

JANUARY 2021







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Overview of LINK

LINK is an electronic client feedback system for HIV programs that may be adapted more broadly. The standard LINK survey format is short and targeted for actionable results. Implemented with online survey tools, such as Survey Monkey, it eliminates paper forms and automates data analysis to reduce the time between data collection and use. Surveys are filled by a client on their smartphone or on a device owned by a health facility or community worker. Program staff analyze the resulting data to identify factors contributing to positive and negative client experiences and use open response suggestions to help identify the root cause of negative client experiences and potential solutions. Rapid response teams receive client complaints reported on LINK and facilitate corrective actions with service providers or other staff involved in the HIV program. Client feedback through LINK is analyzed and shared with relevant health authorities and leaders of community efforts and advocacy (such as the community score card) working on quality improvement.



In Liberia, clients can provide feedback on their own or with support from facility or community staff.

Why Use LINK?

- Offers clients a simple and fast way to provide feedback related to HIV service access
- Collects and uses aggregate client service ratings, individual open feedback, and complaints for understanding and improving service quality
- Supports quality improvement for a wide range of HIV services including those provided in static clinics, laboratories, and mobile clinics, or in the field by community workers
- Helps clients re-book services for missed appointments (if linked to an electronic client database)
- Enables providers to identify and quickly respond to adverse events related to index testing and other services

Key Statistics

- LINK is implemented in nine HIV projects (Nepal, Cambodia, Thailand, Kenya, Malawi, Cote d'Ivoire, Mali, Liberia, and Jamaica) supported by FHI 360
- LINK began in 2017 in Malawi and Nepal using SMS data collection and has transitioned to a shorter online survey format
- LINK has collected over 30,000 client feedback surveys (as of January 2021)

The Simple Survey Tool

The LINK client feedback tool is presented in full in Annex 1, or you can <u>try it on your browser here</u>. The tool is optimized for high response and completion rate, leverages multiple data collection methods, and produces actionable client feedback. The survey is by default anonymous and responses cannot be attributed to individual clients, however, clients who submit a client complaint may provide their email or phone number to be contacted about their complaint. The standard format includes four components:

- Client satisfaction scores: Three multiple-choice questions for clients to provide feedback on the service they received. The first measures the client's likelihood to promote the service to others using the Net Promoter Score (NPS) framework, the second allows the client to identify the leading factor impacting their NPS score; and the third measures the client's likelihood to return for this same service in the future.
- **Open feedback:** An open-ended question for clients who provided a low or high score on the NPS, which asks them to explain the one thing they liked or think could be improved with the service.
- Client complaint form: Five multiple-choice questions for a client to report a more detailed account of a negative experience related to their service access. The form collects important details useful in identifying how quality improvement or correction action should be directed.
- Missed appointment rebooking: This optional screen is shown to clients who booked but missed their appointment. A multiple-choice question gives clients a way to indicate the main reason for their missed appointment and then they are directed to re-book on an external page (such as if the program uses an <u>Online Reservation App</u> or <u>QuickRes</u>).

Figure 1. LINK client feedback survey: (1) satisfaction rating, (2) open feedback, (3) complaint form

C O Transmission		Client Complaint Form
C. O Tameron		Instructions: You have the right to receive
		services that respect your needs as a person and that are free of discrimination. If you feel
I terre danimation (like your rights have not been respected or that you received inadequate health services, we ask that you complete this form so that we can improve our services.
	Standard LINK Survey	
5. How likely is it that you would recommend this service to a friend or colleague?	Open feedback	
	8. Seems you were happy with the services!	13. Which negative experience did you have? Select all that apply or explain under "other".
NOT AT ALL LIKELY EXTREMELY LIKELY 0 1 2 3 4 5 6 7 8 9 10	What is one thing you liked most?	I was aligneduzed by providen or other hart
	The nurse explained everything salinly and politely.	I wan waken for sensitive attay matter we boat my convent
6. What most impacted your score above?	(Optional) More about you	I was prevented from accessing treatment or other services
C (mit tree)	Yosul responses to these opcional questions are	I was forced to disclose personal information
E Martine	hept confidential, dow responses help as ensure that everyone feels welcome accessing health	My medical or personal information was shared
🗢 🕁 i lineacadh i anna	Larger Charles	with others
C @\$ London		Other (please specify)
0.00	9. How old are you?	
Contraction of matter and	Compare Sector 20 Construction	
🖸 🙆 that is sent to be a sector of the accession	and the second s	
C C d'anteriore de la constant	Wild parts	
C C FLATher melessee and skills	and party and a second second	 (Optional) Please tell us in detail about what happened:

Data Collection

LINK client feedback data can be collected several ways (described below). HIV programs may combine multiple data collection methods to suit their implementation needs and client preferences.



Sent to client phone



Tablet-based at service point



During community

outreach



Call-back phone survey

Clients are sent an email or SMS with link to the online client feedback survey to open and fill on their own device after their service access.	Clients offered to provide their feedback on a facility-based tablet or other device at the end of their service access.	Community outreach workers offer clients the option to provide feedback based on a recent service access during their routine outreach activities.	L A client's case manager calls them after service access to offer the feedback survey and may help them take the survey over the phone.
Pros: No provider bias; does not take any staff time; can be done virtually; can be automated (see below)	Pros: High response rate; facilitates more equitable access to feedback	Pros: No provider bias; facilitates more equitable access to feedback	Pros: Can be done virtually; no provider bias; facilitates more equitable access to feedback
Cons: Has lower response rate; only works for clients with a smartphone	Cons: Takes provider time; potential provider bias; potential cost to procure tablets (may use existing facility tablets if available)	Cons: Inaccuracy of feedback due to time lag after service access; requires physical contact with clients	Cons: Takes staff time; clients must have phone number

Automating collection of client feedback



An electronic client database such as the online reservation and case management app (ORA) or <u>QuickRes</u> can be programmed to automatically send clients a link to provide feedback by SMS and can track when someone on the program team has offered the feedback survey to clients on ORA.

Data Use

LINK produces two kinds of data useful for quality improvement: (1) routine client satisfaction and (2) client complaints. Here are recommendations for HIV programs on how to secure, analyze, and respond to the data to support quality improvement.

Securing Client Feedback Data

The LINK survey tool is anonymous and therefore results cannot be attributed back to an individual client. If clients submit a complaint, however, they have the choice to leave their contact information so HIV program staff can contact them to learn more about their negative experience to better direct quality improvement efforts and provide the client with follow-up services if needed. HIV programs may decide to make the survey entirely anonymous and remove this optional question from the survey. Survey Monkey has several data security features for data that is collected in the system.

Data security on Survey Monkey:

- All client feedback data is stored on Survey Monkey's server and accessed through a secure password-protected login with two-factor authentication.
- Clients or data collectors who access the online survey on Survey Monkey do so through a Secured Sockets Layer (SSL), which means the data is encrypted from their device to the Survey Monkey server.
- Static client survey data stored on the Survey Monkey server is encrypted.
- HIV programs may use Survey Monkey's <u>integrations and plug-ins</u> to share their client survey data with other applications (such as Power BI). In these cases, the security of those other applications should also be reviewed and ensured.
- More about Survey Monkey data security is available on their <u>website</u>.

Important data security measures to be taken by HIV program staff:

- Limit access to Survey Monkey login to one or two key HIV program staff and allow others to view results on the shared data analysis pages (no login needed).
- Ensure shared data analysis pages only include the data required for the intended audience. For instance, hide individual responses and hide client complaints from the shared data analysis pages for facilities.
- Inform clients in the survey introduction who will have access to view their responses. For instance, inform clients that their satisfaction scores and open feedback may be shared directly back to facility management, but client complaints will only be viewed by central HIV program staff.
- When setting up facility or community-based tablets for collecting client feedback surveys, turn off the browser's "autofill" to prevent the browser from saving earlier survey responses and suggesting them for subsequent surveys. (See this guide for <u>disabling autofill in Google Chrome</u>.)

Data Analysis and Outputs

HIV programs can use Survey Monkey to customize and present LINK results for various stakeholders. These results are presented on a webpage, which can be accessed by a link that can be shared with others. Similar kinds of analyses, dashboards, and presentation formats may be created with other data collection tools.

Standard types of LINK data analyses:

- Aggregate (all facilities) analysis page: Shows all client satisfaction feedback across all facilities as charts and tables that summarize the responses to each survey question. This does not include client complaints or other open feedback.
- Aggregate (facility comparison) analysis page: Shows all client satisfaction feedback across all facilities as charts and tables that compare results of each survey question by facility. This does not include client complaints or other open feedback.
- Facility-specific analysis page: Shows all client satisfaction feedback for a single facility as charts and tables that summarize the responses to each survey question. This analysis page can later be edited to include a filter for only data collected during a certain period (e.g., monthly or quarterly). This typically includes open feedback but does not include client complaints.
- Facility-specific dashboard: Shows all client satisfaction feedback for a single facility as charts and tables that summarize the responses to key survey questions, some are segmented by highscoring and low-scoring feedback. This typically includes open feedback but does not include client complaints.
- Individual complaints log: Shows individual client complaints and name of corresponding clinic or service but does not include the other client feedback responses. This log should be kept confidential and only accessed by the client complaint coordinator because it may contain client contact information.

Prioritizing analysis of client feedback data



When LINK is used to collect client feedback across many facilities, it may be time-consuming to analyze data and support quality improvement for each individual facility. Programs can prioritize their efforts by using these methods:

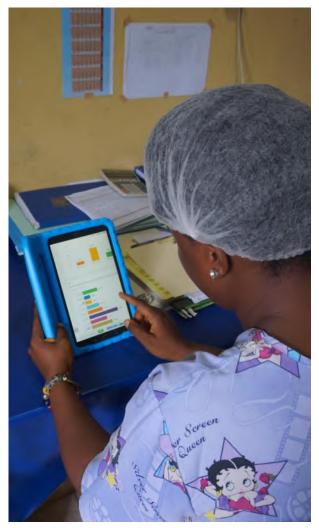
- Only analyzing client feedback at facilities with more than 20 surveys in the month or quarter
- Only analyzing client feedback at low performing facilities, such as facilities with the lowest net promoter score or highest number of complaints.

Process for Data Use

HIV programs should use LINK data regularly to support their ongoing quality improvement efforts and to reinforce community-led quality improvement activities (such as the community score card).

Suggested process for data analysis and use:

- Weekly: Review and respond to any new client complaints and track responses with <u>Annex 4:</u> <u>Client Complaint Tracker</u>. Adverse events or violence experienced by clients should be immediately communicated to staff who can respond to the client with first-line response and referral for postviolence services.
- Monthly: Review LINK surveys collected and create an analysis page that compares results across all facilities using <u>Annex 2: All Facility</u> <u>Client Feedback Report</u> (Monthly or Quarterly). Identify urgent issues and communicate these with facility quality improvement teams for immediate action. Facilities with fewer than 20 surveys per month should be supported to offer their survey to more clients.
- Quarterly: Review volume of LINK client satisfaction data collected and analyze results for each facility with more than 20 surveys in the quarter using <u>Annex 3: Facility-Specific</u> Client Feedback Report (Quarterly).
- Annually or biannually: Share LINK data with community stakeholders. For instance, use client feedback and complaint data collected on LINK to prioritize discussion topics during community-facility interface meetings and to guide and reinforce facility action plans developed through the <u>Community Score Card</u> (CSC) process.
- Regular site visits: Review client feedback presented in <u>Annex 2: All Facility Client</u> <u>Feedback Report</u> (Monthly or Quarterly), <u>Annex 3: Facility-Specific Client Feedback</u> <u>Report (Quarterly), and complaints for that</u> facility stored in <u>Annex 4: Client Complaint</u> <u>Tracker</u>. Develop a facility quality improvement plan using <u>Annex 5: Action Planning Form</u> and review progress and outstanding actions during subsequent facility visits.



A nurse at Clara Town Health Centre in Liberia views aggregate client feedback collected using LINK. (Photo credit: Ben Eveslage)

The standard process for using LINK client feedback data is shown below in Figure 2. It shows live or weekly review of client complaints (red), monthly or quarterly facility-level data analysis and use for routine client feedback (light blue), and biannual or annual data sharing with community stakeholders for a deep-dive to explore service quality issues and advocate for service improvements (dark blue).

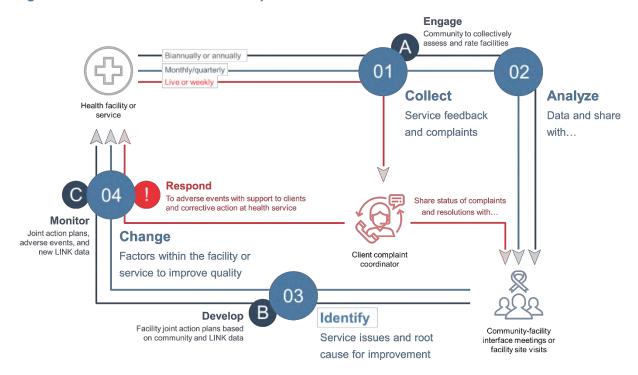


Figure 2. LINK data collection and use process

Sharing results with community and facility stakeholders



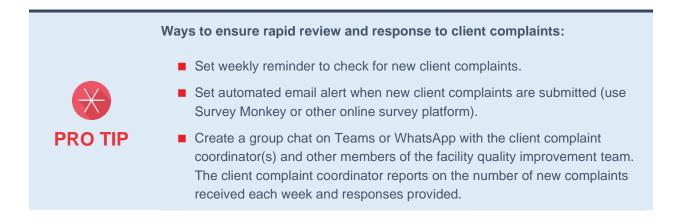
HIV programs can produce <u>facility-specific analysis pages</u> compiling de-identified aggregate client feedback for each facility. These analysis pages can be shared with stakeholders using these methods:

- Bring to community-facility interface meetings printed copies of the analysis pages or devices (such as tablets) for viewing pages online.
- Add shortcut on the home screen of facility-based tablets to open their facility-specific analysis page in an internet browser. This allows facility staff to access live aggregate client feedback results whenever they want.

Responding to Client Complaints

HIV program staff can adapt and follow this standard process for reviewing and responding to client complaints submitted on LINK:

- View the individual complaints log to identify new complaints weekly or more frequently.
- Enter each complaint on a client complaint tracker (see <u>Annex 4: Client Complaint Tracker</u>) that can be viewed by other team members (using a document-sharing system such as Microsoft OneDrive).
- Determine if the complaints are valid (anything that can be improved or corrected by the HIV program or at the facility level is a valid complaint).
- For all valid complaints, follow this process:
 - If client provides contact information on their complaint, contact the client and inform them you received their complaint and ask questions about their negative experience to help complete the story about what happened.
 - If a complaint mentions violence or risk of violence (emotional, physical, sexual, or economic), ensure the staff member contacting the client has been trained to provide first-line support and have referrals ready for post-violence services.
 - Report the complaint to the appropriate facility response teams or directly to someone in facility management who can respond (be sure to exclude any information that could be used to identify the client information).
- Return to the client complaint tracker and update the status of each complaint, including additional details of the experience provided by the client, the support given to the client, and the specific responses taken by the facility. Update the status as "closed" if no further action is required or leave as "open" until a later date when all actions are completed. Leave client identifying information out of the client complaint tracker to maintain the client's anonymity when documenting their case and follow-up. See more safe data storage protocols for reports of violence here.
- Contact clients who provided their contact information on their complaint and inform them of how their complaint was addressed. (This step may not be necessary for complaints not requiring action at the facility level, such as reports of violence not related to facility service access).



Setup

Requirements

- Budget: For devices and mobile data for data collectors and facility-based data collection, a Survey Monkey subscription (or other online survey software), and technical assistance for LINK start-up support (10 days) and ongoing support (5 days per year). Additional assistance may be required to set up and use LINK in more than 20 facilities or when engaging the Ministry of Health.
- **Staff capacity:** Training to use Survey Monkey or other survey/data analysis tool.
- Roles/responsibilities: Program and clinic staff integrate LINK data into their existing program performance review meetings and reporting duties. Additional dedicated effort for LINK will be required by a data manager and client complaint coordinator (may be the same person) while others integrate LINK implementation into their daily work (see "key personnel involved" below).
- Mandate: Ensure the owner of LINK (such as the HIV program or civil society organization has the authority and mandate to support quality improvement at clinics/services being assessed on LINK.

Key personnel involved

- Data manager: Accesses the central database of client feedback and creates analyses and reports used by other team members (see samples in <u>Annex 2: All Facility Client Feedback Report (Monthly</u> or Quarterly) and <u>Annex 3: Facility-Specific Client Feedback Report (Quarterly)</u>.
- Complaint coordinator: Views and logs client complaints reported on LINK weekly or more frequently, facilitates responses, and communicates resolutions back to clients. This person should be trained in first-line response for violence and may also be the data manager.
- Facility quality improvement team: HIV program staff who are notified of new client complaints, coordinate responses, and meet with various stakeholders to review client feedback and develop joint action plans and monitor progress.
- **Data collectors:** Individuals based at health facilities or in the community who manage a device and offer to clients the option of feedback and may help them to read and enter responses.
- Health facility management: Management staff of health facilities where client feedback is collected using LINK who are responsible for managing the facility's service quality. Typically, management staff are not also the service providers.
- Technical assistance (TA) provider: Specialist in electronic data collection systems and client feedback who supports the HIV program to set up and use LINK.

Supporting broader quality improvement with LINK data



HIV programs can share their LINK data with other existing mechanisms or entities that monitor service quality, such as representatives of community networks or relevant national health authorities who can advocate for service improvements.

Rollout Process

HIV program staff managing the design and implementation of LINK should consider the general implementation steps below. It may take three months for all preparation and before starting routine data collection, which is followed by routine and regular data use and quality improvement (see Figure 3. Sample timeline for setup and rollout of LINK in an HIV program).

1. Adapt Link to Context

- Review existing community monitoring and feedback systems used among HIV program partners (or related HIV or other health services) and consider expanding or integrating with their efforts.
- Develop a plan for rolling out LINK and adapting tools to the program and population context. Consider prioritizing data collection methods, determining how they can be integrated into the HIV program, and any adaptations to the survey tool (see notes in Annex 1).
- Engage stakeholders including representatives from the target audience (clients of HIV services such as key populations and people living with HIV); health facility management, and Ministry of Health staff responsible for overseeing HIV service quality. Present to these stakeholders the LINK plan and survey tool (Annex 1) and revise as necessary until consensus is reached.
- Establish a quality improvement team composed of HIV program staff. Connect this team to other community/government stakeholders or support these other stakeholders to participate in the HIV program's quality improvement team.

2. Procure Technology and Devices

- Consider the number and type of devices that should be purchased to support data collection. If facility-based data collection will be used, additional tablets may need to be purchased. Typically, one tablet per facility is sufficient unless clients access two different parts of the same facility for certain services. For instance, if one health facility has separate receptions for HIV testing and ART services, then two tablets may be required.
- Procure devices and any software subscriptions, typically only survey software such as Survey Monkey but may include other survey software such as Open Data Kit and analysis software such as Power BI or Excel.
- Format devices using the HIV program's branding and other program-specific requirements. Also add shortcuts on the tablet home screen to useful resources such as the LINK survey page/app and aggregate-only results of client feedback.

3. Launch Link Survey

- Load adapted LINK survey tool onto Survey Monkey or other electronic survey software.
- Pretest survey functionality with members of the target audience, HIV program staff, and any data collectors. Collect feedback and revise the tool as necessary, while ensuring standardized measures are not affected.

4. Train Staff and Users

- Train HIV program staff on how to use Survey Monkey or other software to view LINK survey results, including how data can be analyzed in Survey Monkey or in Excel.
- Develop training materials for any clinic or community data collectors. This may include a standard operating procedure or PowerPoint slides for a half-day training that guides data collectors on how to administer surveys to clients confidentially (also see notes in <u>Annex 1: Standard LINK Service Feedback Form</u>).
- Host rollout training with facility management and any data collectors, which should cover survey administration process, device management and security, and process for facilities to review client feedback and plan quality improvement activities.
- Designate one HIV program staff member as the LINK focal point and provide their contact information to all data collectors and participating health facilities. Or, consider creating a group chat (on WhatsApp or another messenger app) where all data collectors, relevant facility management, and HIV program staff can join to address issues or questions, or to view updated guidance for LINK rollout.

5. Start Routine Data Collection

- If data collectors are supporting survey administration, hand over devices to data collectors (smartphones or tablets), and ensure they have Wi-Fi or mobile data connectivity. Instruct data collectors when or how to start data collection. Ensure data collectors understand how to submit test surveys for practice and how to submit real client responses. For instance, set a date after which all submitted surveys will be considered real. Alternatively, create a unique web link for the survey for testing purposes and create another link for routine implementation so responses on the testing link can be easily filtered out during analysis (this function is available on Survey Monkey).
- If using an automated method of data collection, then program the existing client management database so that it can send clients an SMS with a link to the online survey after their clinic visit/appointment.
- HIV program staff are on call to address any issues or questions from data collectors or health facility management during LINK rollout.

6. Analyze and Use Link Data

- Review collected data after the first week of implementation to identify any data collection errors or possible misunderstandings of the survey tool from clients or data collectors. Address any errors and share updates or changes to the tool or implementation procedure with any data collectors and health facility managers (use WhatsApp group or other communication channel).
- Monitor the monthly survey response rate for each facility and support data collectors to ensure a high volume of data is collected, ideally over 20 surveys per facility per month. Increase response rate by reminding data collectors, offering client feedback opportunity to more clients, or adding a lucky draw prize for clients who provide feedback on their own device.
- Train HIV program staff on how to analyze LINK survey results and create data outputs (such as dashboards and analysis pages) after some facilities have at least 20 surveys completed.

- Develop each data analysis output and share with intended stakeholders to inform their quality improvement plans. This should include sharing aggregate facility-specific results and de-identified client complaints with facilities during the facility's regular management or performance review meetings and any community-facility interface meetings.
- Designate a client complaint coordinator from among HIV program staff to continuously review and respond to complaints reported on LINK (find the standard protocol on page 10 for <u>Responding to</u> <u>Client Complaints</u>).

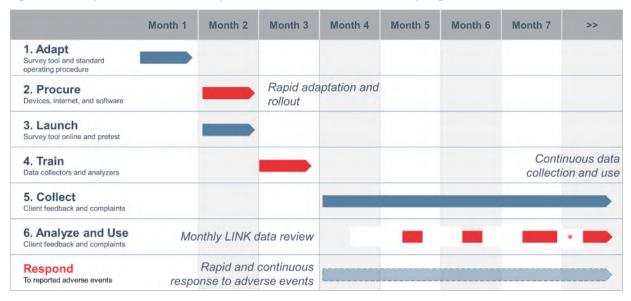


Figure 3. Sample timeline for setup and rollout of LINK in an HIV program

* Quarterly or six-month deep-dive analysis with community score card

Contracting FHI 360 for Technical Assistance

HIV programs may engage FHI 360 for technical assistance to adapt and roll out LINK through these methods:

- A USAID mission can buy in to the EpiC project or request FHI 360 to provide technical assistance through an existing global or bilateral project implemented by FHI 360. Contact EpiC Agreement Officer Representative (AOR), Judy Chen (juchen@usaid.gov)
- Other organizations interested in technical assistance from FHI 360 should contact: <u>GoingOnline@fhi360.org</u>

Annex

Annex 1: Standard LINK Service Feedback Form

1	Welcome	Helpful Notes
	Welcome! Please take a minute to provide your feedback confidentially. It is just a few questions! Feedback is reviewed by [specify person's title and/or organization] regularly to improve our services. This feedback form is implemented by [organization/entity] with support from [donors]. *Questions with an asterisk by the question number require a response.	 Purpose: Short intro that avoids the common lengthy participant consent form used in research studies/data collection. Notes for data collectors: Inform the client that their responses are confidential. Their response can also be anonymous if they submit a complaint without contact information. Explain who views their responses and how they are used to inform quality improvement.
1*	 Who is completing this form? A client or patient Service provider on behalf of client Community worker on behalf of a client 	 Purpose: To see if the survey administrator has an impact on client feedback. This question can be removed if there is only one type of data collector or if clients always complete the survey on their own. Notes for data collectors: Simply select whoever is inputting responses on the survey. If clients are taking the survey themselves, instruct them to select "a client or patient".
2*	For which service do you want to provide feedback? ○ Image: Government health facility ○ Image: Government health facility <td> Purpose: When clients can choose between many service providers to provide feedback this question is helpful to break the full list into a shorter list that can be shown in Q3. This question can present categories such as service provider type or district, which helps determine the type of service provider to then present in a shorter list of relevant facilities in Q3. If there are 20 or fewer facilities, list the names here and remove Q3. Notes for data collectors: Select only one service for which to provide feedback, such as the main purpose for the client's visit. The client will then be asked the rest of the survey questions about this specific service. The survey can be repeated to provide feedback on another service. </td>	 Purpose: When clients can choose between many service providers to provide feedback this question is helpful to break the full list into a shorter list that can be shown in Q3. This question can present categories such as service provider type or district, which helps determine the type of service provider to then present in a shorter list of relevant facilities in Q3. If there are 20 or fewer facilities, list the names here and remove Q3. Notes for data collectors: Select only one service for which to provide feedback, such as the main purpose for the client's visit. The client will then be asked the rest of the survey questions about this specific service. The survey can be repeated to provide feedback on another service.
Skip logic	 Q2 = "X I did not receive services yet" > page 3 All others > page 2 	5

2	Service Satisfaction	Helpful Notes
3*	3a- Please select a city clinic to provide feedback: [insert list of city clinics]	 Purpose: To determine the specific facility name. Only one version of this question is presented depending on Q2 response.
	3b- A Please select a private health facility to provide feedback: [insert list of ART sites]	
	3c- <u>俎</u> Please select a lab service to provide feedback:	
	[insert list of ART sites]	
	3d- 💗 Please select a community clinic to provide feedback:	
	[insert list of community clinics]	
	3e-⚠ Please select a drop-in center to provide feedback:	
	[insert list of drop-in centers]	
	3f- Please select a mobile services provider to provide feedback:	
	[insert list of drop-in centers]	
	3g- What other service or facility would you like to provide feedback about? Please specify the name.	
	[Open response]	
4*	For which health service do you want to provide feedback? You may repeat this survey to provide feedback on another service.	 Purpose: Feedback is provided for only one health service per survey. Survey can be repeated for other health services accessed. Programs may add or remove categories based on health services that are planned to
	○ ♦ HIV testing	receive client feedback from LINK.
	🔿 🍤 HIV treatment (ART)	
	🔿 🔷 Pre-exposure prophylaxis (PrEP)	
	O O STI services	
	O 💋 TB services	
	O 💬 Outreach education or counseling	
	Other (please specify):	

5*	How likely is it that you would recommend [this service] to a friend or colleague? 0 not at all likely 1 2 3 4 5 6 7 8 9 10 extremely likely	 Purpose: Net Promoter Score (NPS): This question helps compare across facilities, and segment respondents into promoters, passive, and detractors. This question cannot be changed except for the label in grey. Responses are coded as: 0-6 detractors; 7-8 passive; and 9-10 promoters. Notes for data collectors: The rating can range from 0-10. Scores 0-6 mean the client would not recommend this facility to others and may want to provide suggestions for quality improvement; scores 7-8 mean the client may or may not recommend the facility to others and may want to explain what they liked about the service.
6*	What most impacted your score above? ○ □ □ □	 Purpose: Allows programs to identify drivers of high and low ratings (e.g., promoters and detractors in Q5) Notes for data collectors: Patients should only choose one factor that most impacted their score in the previous question. Clients should only choose the worst factor if they scored 0-6; the best factor if they scored 9-10. If they marked 7-8 (passive) then their responses on this question will not be analyzed. If the most impactful factor is not listed the client can write a new factor under "other".
7*	 How likely is it that you would return to this same service for your future sexual health or HIV service needs? ○ ♥ o Not likely ○ 1 Not sure ○ 2 Cikely 	 Purpose: To see how patient experience affects their own retention. This is not a perfect measure of patient satisfaction because their likelihood to return to the facility may likely be impacted by other factors.
Skip logic	 Q5 responses = 9-10 (promoters) > page 3 (skip Q5 responses = 0-6 (detractors) > page 3 (skip 	, ,

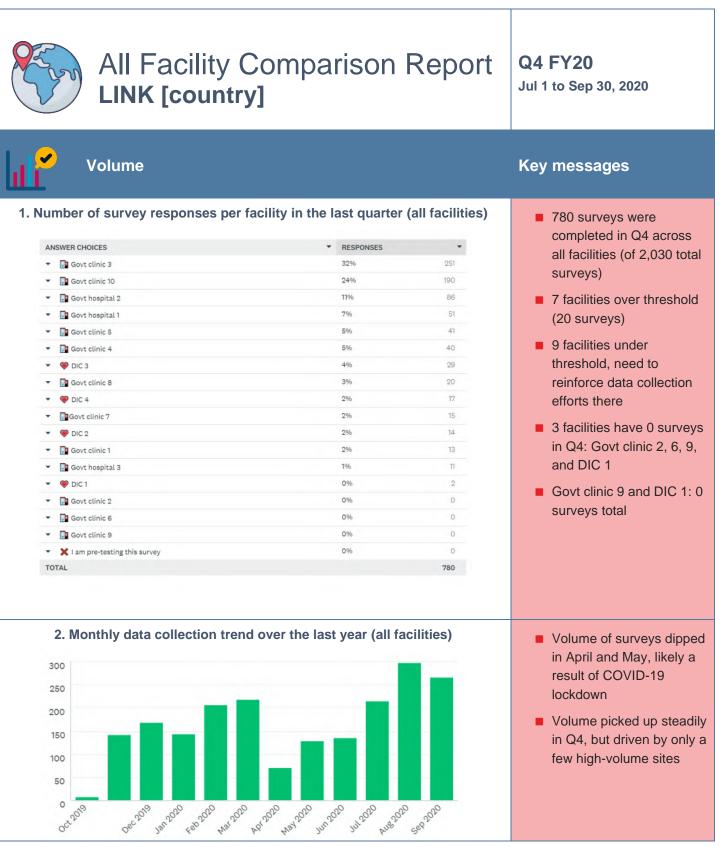
	Q5 responses 7-8 (passives) > page 3 (skip Q8	, Q9)
3	Open Feedback & Demographics	Helpful Notes
8	Seems you were happy with the services! (B) Please explain the thing you liked most. [open response]	 Purpose: This question is optimized for high response rate and focused, open feedback providing more detail about what contributed to the client's positive experience. It provides additional insight into the root cause of high scorers on Q5 and the factor chosen in Q6. Notes for data collectors: Clients can describe in more detail the one thing they liked the most. Do not include unspecific feedback or suggestions such as "no feedback" or "it was fine".
9	Seems you were unsatisfied with the services. Please explain one thing we can improve. [open response]	 Purpose: This question is optimized for high response rate and focused, open feedback providing more detail about what contributed to the client's negative experience. It provides additional insight into the root cause of low scorers on Q5 and the factor chosen in Q6. Notes for data collectors: Clients can describe in more detail the one thing they liked the least. Do not include unspecific feedback or suggestions such as "bad" or repeat the factor from Q5 "cleanliness".
10*	Do you want to submit a complaint for this service? ○ ✔Yes ○ ★No	 Purpose: Offers clients the option to submit a more detailed complaint if they provided a low score on Q5.
	(Optional) More about you Your responses to these optional questions are kept confidential. Your responses help us ensure that everyone feels welcome accessing health services.	 Purpose: To identify patterns in client experience based on population type that may be a result of provider bias, stigma, or discrimination. These categories match common population disaggregations by PEPFAR. Additional population categories can be added to match those served by the HUV program.
11	How old are you?	 those served by the HIV program. Notes for data collectors: If patients take the survey on their own, let the patient know that this question is
	 Younger than 10 years 10-14 years 15-19 years 20-24 years 25-29 years 30-34 years 35-39 years 40-44 years 45-49 years 50 years or older 	optional, and they can select all that apply, none, or rather not say. If the administrator is helping the patient, then the administrator can explain each emoji, turn the tablet to the client, and let them choose privately and tap done, and then tap done again at the bottom to submit.

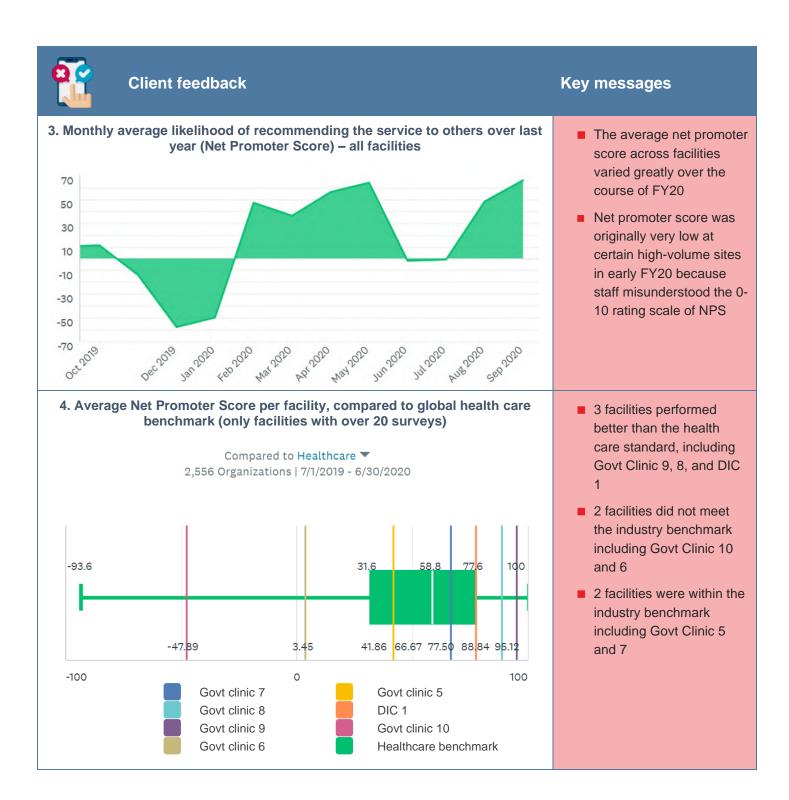
12	What sex were you assigned at birth?	
	🔿 륫 Male	
	🔿 🤋 Female	
	◯ Other	
13	Are you a member of any of these populations? Select all that apply.	
	Person living with HIV	
	Gay man or other man who has sex with men	
	🗌 💸 Sex worker	
	🗌 💸 Person who paid for sex recently	
	🗌 💋 Person who injects drugs	
	🔲 햧 Transgender person	
Skip	Q10 = yes > go to page 4	
logic	Q10 = no > end survey	
4	Client Complaint Form	Helpful Notes
	Instructions: You have the right to receive services that respect your needs as a person and that are free of discrimination. If you feel like your rights have not been respected or that you received inadequate health services, we ask that you complete this form so that we can improve our services.	 Purpose: Allows clients to provide a more detailed account of a negative experience while accessing services, including reporting an adverse event or experience of violence.
14*	Which negative experience did you have? Select all that apply or explain under "other".	 Purpose: This question determines the type of negative event that occurred. The options provided match with the
	I was prevented from accessing treatment or other services	categories of "adverse events" described by PEPFAR in guidance for HIV programs seeking to monitor adverse events.
	I was forced to disclose personal information	
	I was asked for sensitive information without my consent	
	I was stigmatized by providers or other staff	
	My medical or personal information was shared with others	
	Other (please specify):	
15	(Optional) Please tell us in detail about what happened:	 Purpose: Provides clients the option to detail their negative experience.

	[Open response]	
16	(Optional) Which provider or other staff were involved in your negative experience above? Please write the name or title of the person. [Open response]	 Purpose: If not described in Q14, this allows the adverse event to be attributed to a certain person or staff cadre where quality improvement or correction actions can be directed.
17*	Was your negative experience related to <u>index</u> <u>testing</u> or because staff wanted you to refer your partners for HIV testing?	 Purpose: A clear way to know if the client had a negative experience based on index testing, a priority of PEPFAR programs.
	⊖ ✔ Yes	
	○ X No	
	🔿 櫅 Not sure	
18	Do you want us to contact you in case we have further questions to help resolve your complaint? If yes, write your email or phone number below. Leave blank to submit an anonymous complaint. [Open response]	 Purpose: Provides the HIV program a way to contact the client to gather additional information about the incident and inform the client about any resolution or corrective action taken. Other notes: HIV programs can decide to remove this question for an entirely anonymous survey. However, because clients commonly leave out important information in their complaint, providing clients the option to leave their email or phone will allow the HIV program to follow up with the client directly, learn more about the incident, and make more targeted and useful quality improvement efforts.
	Complaints are reviewed weekly, but if you would like immediate support, such as counseling and support accessing violence response, please call, text, or flash the client compliant coordinator at [project name country name] at [phone number]	 Purpose: To allow clients to immediately contact someone for support in case of experience of violence. This text is adapted to the program context.
Skip logic	All responses end survey here.If client enters phone or email on Q15, program	staff will contact the client to complete the "beneficiary ailable in a forthcoming guidance by FHI 360 on community ices.
5	Follow-Up for Missed Services	Helpful Notes
19	Any reasons you did not make it in for services? Select all that apply.	 Purpose: Provides some insight into the reasons why people may not be showing up for services they were referred for.
	Could not find clinic	
	Élinic location inconvenient	
	Opening hours inconvenient	
	Worried other people will see me there	
	I was too busy or something came up	

	 I was too nervous about knowing my HIV status Worried about the confidentiality or friendliness of clinic staff Other (please specify): 	
20	Would you like to re-book an appointment on [name of website or page to access services]? ○ △ Yes ○ ♥ Not now	 Purpose: To re-direct a client back to a website or page where they can request services again. This is helpful for programs using an Online Reservation App. If no such app exists this can link to the social media page of the HIV program or to a chat on Messenger or WhatsApp where someone can help the client access services.
Skip logic	 Q19=yes > End survey and re-direct client to we Q19=not now > End survey 	bsite to re-book an appointment

Annex 2: All Facility Client Feedback Report (Monthly or Quarterly)







- 39% of Govt Clinic 10's clients report being unlikely to return to the facility for services in the future, indicating potential loss to follow-up
- The program should focus efforts on Govt Clinic 10 to improve client experience and increase likelihood of returning to the service
- Other facilities, such as Govt Clinic 5 and 6 should also be explored to identify issues causing clients to not want to return

Open feedback

Key messages

Guide: When analyzing open feedback, start with an analysis of most common terms, and then open individual open feedback responses to identify trends and major themes, and write thoughtful recommendations and outcomes below. Use these data visualizations and key messages to start a conversation about clients' open feedback and remain open to different interpretations and root cause of positive and negative feedback identified.

6. Most common te	rms used in negative ope	n feedback 🌚 (all	facilities)	Very little actionable
▼ problem	the second se	55.22%	111	feedback received
▼ awareness		7.96%	16	Most responses contain "no problem"
 improve 		4.48%	9	It is likely that clients are
 Timing 		4.48%	9	selecting the "auto-fill"
 encouragement 		3.98%	8	response on the tablets
 STI services 	1	2.99%	6	Clients should be
✓ counselling	1	2.99%	6	encouraged to explain ir more detail what they
▼ good		2.99%	6	liked, or skip the questio
✓ facility	1	2.49%	5	
 treatment 	1	2.49%	5	

Friendliness		11.27%	24
staff	-	9.39%	20
Staff friendliness	-	8.45%	18
problem		7.98%	17
Privacy		7.98%	17
time		4.69%	10
• house closer hospital	1	3.29%	7
 good work 		3.29%	7
nurses friendly		2.82%	6
us	1	2.82%	6

- Very little actionable positive feedback received
- Open feedback commonly repeats the same word or factor used in the question above
- Clients should be encouraged to explain in more detail what they liked, or skip the question

Client complaints

8. New complaints reported in the quarter (all facilities)

- 17-Aug- Client was stigmatized by providers or other staff
- 18-Aug- Client wanted counseling services improved at facility
- 20-Aug- Client was forced to disclose personal information
- 25-Aug- Client was afraid of disclosing status
- 1-Sep- Client has not had any negative experience
- 2-Sep- Client was forced to disclose personal information
- 2-Sep- Client was prevented from accessing treatment or other services
- 3-Sep- Timing for test was too long
- 3-Sep- No STI services at health facility
- 3-Sep- No STI services at health facility
- 8-Sep- Client's medical or personal information was shared with others
- 10-Sep- Client was exposed to HIV could not get PrEP services at health facility
- 17-Sep- Client was afraid of disclosing status

Key messages

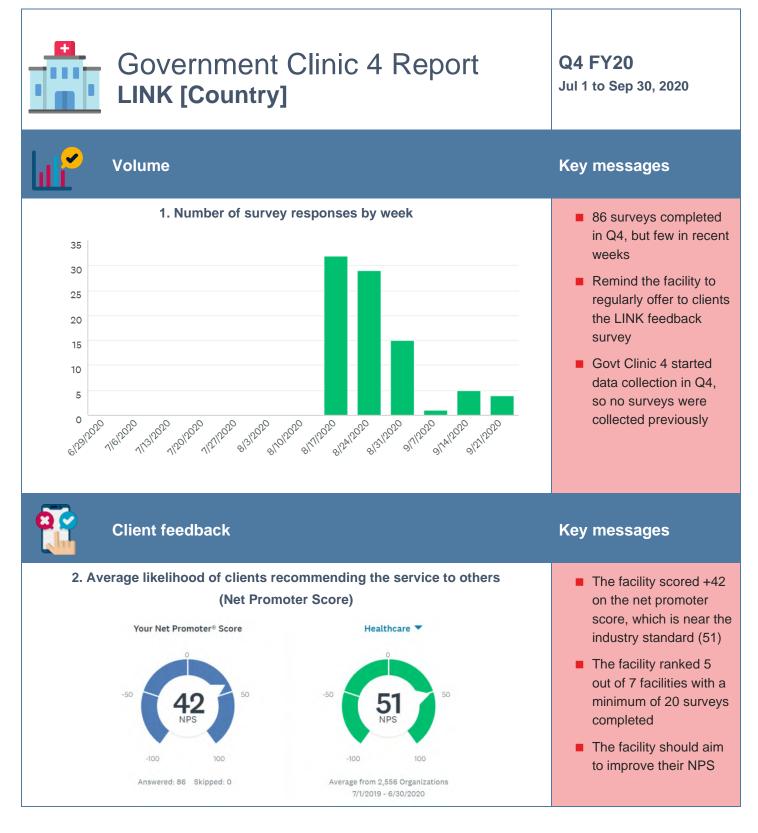
- Call each client who provides phone number in their complaint (thank and explore the complaint more)
- 13 total complaints: 9 resolved, 4 unresolved

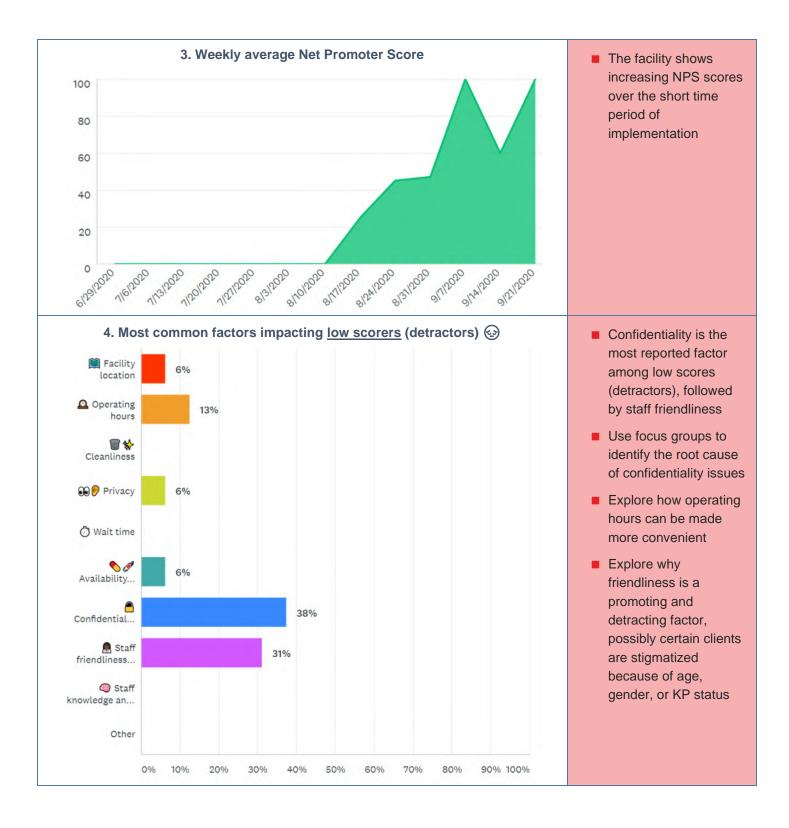
SurveyMonkey[®]

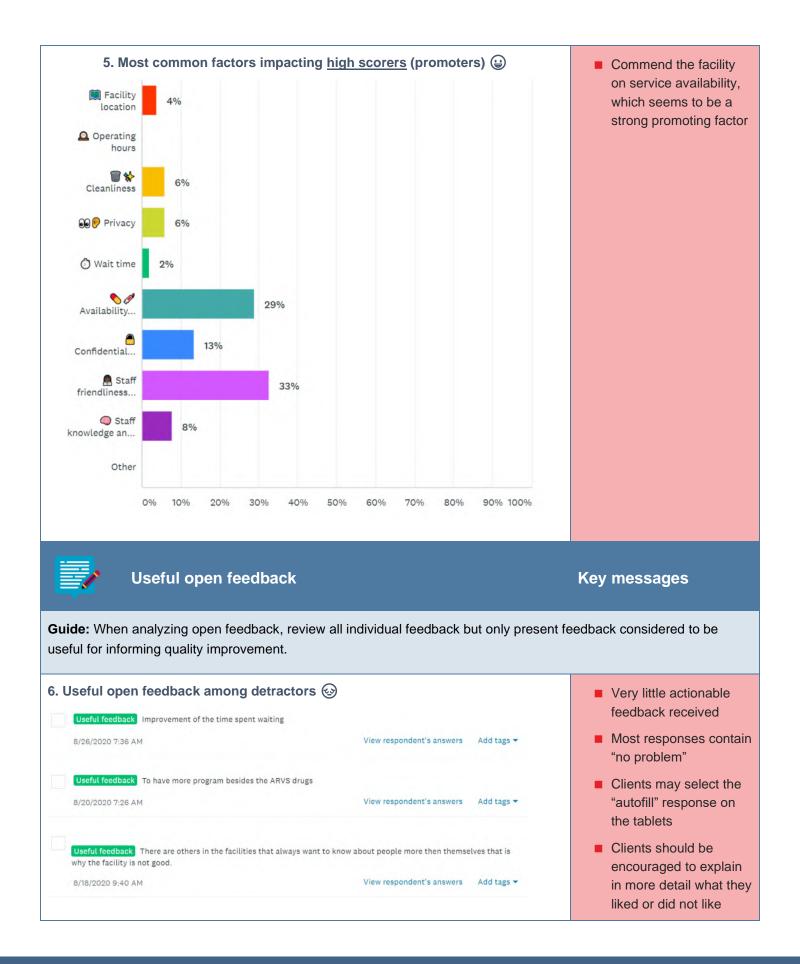
How to create each of the charts in Survey Monkey:

- **Table 1:** Go to original view > question summaries > add time-period filter > go to Q2 > select customize > display options > select data table > screenshot data table
- Chart 2: Go to original view > go to "insights and data trends" > go to the first chart > edit (1) "trend by" and select "months" and (2) edit "zoom" and select "12 months" > screenshot
- Chart 3: Go to original view > go to "insights and data trends" > go to Q4 chart > edit (1) "trend by" and select "months" and (2) edit "zoom" and select "12 months" > screenshot
- Chart 4: Go to original view > question summaries > add rule to filter by time-period > add rule to compare by "question and answer" based on Q2 and select only the facilities which have more than 20 surveys > go to Q4 > select "show benchmark" > screenshot
- Chart 5: Go to original view > go to question summaries > add rule to filter by time-period > add rule to compare by "question and answer" based on Q2 and select only the facilities which have more than 20 surveys > go to Q6 > customize > chart type > select "stacked horizontal bar" > display options > check mark "data in chart" and axis scale=percentage > screenshot
- Chart 6: Go to original view > go to question summaries > add rule to filter by time-period > go to Q10 and review all feedback to understand the types of feedback received > select "word cloud" > "list view" > screenshot
- **Chart 7:** Follow the same steps in the chart above, but complete for question 9.
- List 8: Go to LINK client complaint tracker, filter by country, copy date, and short description of the complaint.

Annex 3: Facility-Specific Client Feedback Report (Quarterly)







'. Useful open feedback among p	romoters 😛	Key messages are the same as shown for
Showing 4 responses with Useful feedback Clear		detractors (above)
Useful feedback The staff friendliness and reading	ness to attend to patients.	
8/27/2020 6:24 AM	View respondent's answers 💿 Add tags 🕶	
Useful feedback The mode of the service that has relationship with patients is ok.	s to do with the gesture of the medical staff. They are cool and the	
8/26/2020 6:23 AM	View respondent's answers 💿 Add tags 🕶	
Useful feedback aways receive medications reg	gularly and on time.	
8/21/2020 7:25 AM	View respondent's answers 💿 Add tags 👻	
Useful feedback Because the medications are free	ee and there this no problem getting them.	
8/20/2020 4:43 AM	View respondent's answers Add tags ▼	Key messages
8/20/2020 4:43 AM	S	
8/20/2020 4:43 AM Client complaints . New complaints in the last quar	S	Key messages 3 valid complaints submitted, all related
 B/20/2020 4:43 AM Client complaints New complaints in the last quart 18-Aug- ART client wanted complaints 	S	3 valid complaints
 8/20/2020 4:43 AM Client complaints New complaints in the last quart 18-Aug- ART client wanted complaints 20-Aug- ART client reported by counseling session 	S rter unseling services improved at facility	 3 valid complaints submitted, all related counseling for ART clients Call each client who
 B/20/2020 4:43 AM Client complaints New complaints in the last quart 18-Aug- ART client wanted com 20-Aug- ART client reported by counseling session 	rter unseling services improved at facility eing forced to disclose personal information during of disclosing status during a counseling session	 3 valid complaints submitted, all related counseling for ART clients

SurveyMonkey[®]

How to create each of the charts in Survey Monkey:

- Chart 1: Go to original view (no filters) > go to "insights and data trends" > add rule to filter by question and answer, select the facility name > go to the first chart > edit (1) "trend by" and select "months" and (2) edit "zoom" and select "12 months" > screenshot. (Alternatively, if there is a small time for data collection, you can edit (1) "trend by" and select "weeks" and (2) edit "zoom" and select "3 months")
- Chart 2: Go to original view > go to "question summaries" > add rule to filter by time-period > add rule to filter by question and answer, select the facility name > go to Q4 > select show benchmark > select chart type = gauge chart > screenshot
- Chart 3: Go to original view (no filters) > go to "insights and data trends" > add rule to filter by question and answer, select the facility name > go to Q4 > edit (1) "trend by" and select "months" and (2) edit "zoom" and select "12 months" > screenshot (Alternatively, if there is a small time for data collection, you can (1) edit "trend by" and select "weeks" and (2) edit "zoom" and select "3 months" > screenshot)
- Chart 4: Go to original view > go to question summaries > add rule to filter by question and answer, select the facility name > add rule to filter by time-period > add rule to filter by "question and answer" and select Q4 and select only "Detractors (0-6)" > go to Q5 > change chart type if necessary, go to customize > chart type > select horizontal bar > screenshot
- Chart 5: Repeat the process for chart 4, but edit the rule to filter by question and answer > unselect detractors, and select promoters > save > screenshot
- Chart 6: Go to original view > question summaries > add rule to filter by question and answer, select the facility name > add rule to filter by time-period > go to Q10 > review all feedback to understand the types of feedback received > consider the definition for "useful feedback": includes feedback that describes the root cause of promoting factors or describes other positive factors not previously listed > select each individual open feedback that meets this definition of "useful" > select "apply to selected" > add tags > select tag called "useful feedback" (or create new tag called "useful feedback") > save > filter by tag > select "useful feedback" > Select "word cloud" > "list view" > screenshot
- **Chart 7**: Repeat the same steps for the above chart, but for question 9 (promoter feedback).
- List 8: Go to LINK client complaint tracker, filter by country, filter by facility, copy date, and short description of the complaint

Annex 4: Client Complaint Tracker

#	Survey #	Date reported	Facility/Service provider	Short description of complaint	Related to index?	Client contacted?	Status	Short description of resolution	Other comments
1	256	11-Nov	Govt clinic 5	Client said provider shared their HIV status with partner without their permission	X No	✓ Yes	Open	Need to contact facility mgmt to identify staff involved and arrange for follow- up training.	Client said they wanted to contact their partner first. No harm from partner reported by client.
2	491	12-Mar	DIC 2	Client said facility was dirty	🗙 No	🗙 No	Closed	Communicated complaint to facility mgmt	
3									
4									
5									
6									
7									
8									
9									
10									
11									

Annex 5: Action Planning Form

Date:

Name of Site/Health Facility:

Type of Site (select one):		KP drop-in center	Project-run community clinic	Governme	nt clinic		
		Private health facility	Mobile services	Other:			
No.	Challenge/Gap		Actions to be taken to address the issue	Lead person responsible	Timeline/ due date	Supervisor	Status
1							
2							
3							
4							
5							

For programs using LINK without Community Score Card, consider adding a column to this action plan, after "challenge/gap", where the root cause of problems identified in the facility may be noted, which can help determine solutions.