BREAKTHROUGH

Annual Report 2016
BREAKTHROUGHS happen when we push ourselves to think differently and persist in the face of adversity, when we REIMAGINE WHAT IS POSSIBLE.

This year, FHI 360’s annual report celebrates breakthroughs — both groundbreaking discoveries and the fresh insights they generate that can be just as powerful.

From facilitating local dialogue about the root causes of violent extremism in northern Africa, to cutting-edge research to end HIV, to a unique partnership in the United States that responds to the education needs and aspirations of Washington, DC’s youth, we are clearing obstacles and creating opportunities for people in communities in the United States and around the world to live healthy, productive and meaningful lives.

I invite you to explore the full report at 2016annualreport.fhi360.org and learn how we are confronting the increasingly complex challenges that affect us all.

Warm regards,

PATRICK C. FINE
CHIEF EXECUTIVE OFFICER, FHI 360
**FINANCIAL SUMMARY**  
Twelve months to September 30, 2016 (Unaudited)

### Revenue (US Dollars)

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount (US Dollars)</th>
</tr>
</thead>
<tbody>
<tr>
<td>US Government</td>
<td>607,122,043</td>
</tr>
<tr>
<td>Foundations/Individuals</td>
<td>44,196,642</td>
</tr>
<tr>
<td>Corporations</td>
<td>17,566,509</td>
</tr>
<tr>
<td>Other Governments</td>
<td>14,922,740</td>
</tr>
<tr>
<td>Other</td>
<td>9,900,133</td>
</tr>
<tr>
<td>Multilateral Agencies</td>
<td>6,296,253</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>700,004,320</strong></td>
</tr>
</tbody>
</table>

### Expenses (US Dollars)

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount (US Dollars)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operational Expenses and Programs</td>
<td>584,999,433</td>
</tr>
<tr>
<td>General and Administrative</td>
<td>95,754,247</td>
</tr>
<tr>
<td>Business Development</td>
<td>12,541,450</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>693,295,130</strong></td>
</tr>
</tbody>
</table>

### 2016 HIGHLIGHTS

**The power of every breakthrough is multiplied — and made more enduring — by strong partnerships.**

#### Quality Evidence

Identified the most cost-effective and nutritious interventions for the first — and very critical — 1,000 days of a child’s life through four large-scale randomized clinical trials in **Bangladesh, Burundi, Guatemala** and **Malawi**.

Spearheaded early-stage research to determine whether a new technology — microneedle patches — can serve as an additional system for delivering contraceptive hormones to women.

Advanced the conversation about how technology can aid brain development and narrow or close gaps in children’s development, particularly for children in the **United States** with disabilities or at risk of developmental delays.
Developed an Android-based app that gathers information on schools in real time and transmits that data with or without an internet connection. In 2016, the m360 School Information System was operating in more than 4,400 schools and 1,100 administrative and support offices in Tanzania.

Analyzed the factors that prevent youth in Colombia, the Dominican Republic and El Salvador from obtaining employment. A 10-month investigation of the transition from secondary education to work looked at how to bridge the skills gap.

Brought together civil society organizations in the Maghreb and Sahel regions to identify the drivers of violent extremism in their communities and take action to develop local solutions.

Rapidly scaled up HIV testing and treatment in internally displaced persons camps in Nigeria's Borno State. HIV testing and treatment services were virtually unavailable in this conflict zone.

Read the full report: 2016annualreport.fhi360.org
FUNDERS

FHI 360’s work would not be possible without the generous support of our funders and partners. We appreciate their crucial contribution and value their continued trust.

PRIVATE SECTOR
Bayer HealthCare
Colgate-Palmolive Company
Cong ty TNHH Y Te Hoa Hao
DAI Europe, Ltd.
Dimagi, Inc.
The Dow Chemical Company
Hess Corporation
Institute of Vaccines and Medical Biologicals
Janssen Pharmaceutical Research & Development, LLC
Johnson & Johnson
Leidos Biomedical Research, Inc.
Murdoch Childrens Research Institute
Noble Energy, Inc.
Novo Nordisk
Procter & Gamble
Qualcomm® Wireless Reach™
S.C. Johnson & Son, Inc.
Strumpf Consulting
Technical Resources International, Inc.
TOMS
Unilever
Westat, Inc.

NONPROFIT ORGANIZATIONS
American Academy of Pediatrics
Avenir Health
BRAC
The British Council
Burnet Institute
Business for Social Responsibility
Gavi Alliance
Girls Inc.
Hispanic Information and Telecommunication Network, Inc
iccrd,b
IntraHealth International
Medicines for Malaria Venture
PAI
PATH
PATH Vaccine Solutions
Patient-Centered Outcomes Research Institute
The Union North America
WaterAid
World Vision International
Vital Strategies

EDUCATIONAL INSTITUTIONS
Academic Model Providing Access to Healthcare
Case Western Reserve University
Liverpool School of Tropical Medicine
Nagasaki University
University of Notre Dame

MULTILATERAL ORGANIZATIONS
The Global Fund to Fight AIDS, Tuberculosis and Malaria
UNESCO
UNFPA
UNHCR
UNICEF
UNOPS
World Bank
World Health Organization

U.S. FEDERAL AND LOCAL GOVERNMENT AGENCIES
National Cancer Institute
National Science Foundation
New York City Department of Education
Open World Leadership Center
Pennsylvania’s State System of Higher Education
U.S. Agency for International Development
U.S. Department of Agriculture
U.S. Department of Defense
U.S. Department of the Navy
U.S. Department of Education
U.S. Department of Health and Human Services
Centers for Disease Control and Prevention

HOST COUNTRY GOVERNMENTS AND BILATERAL AGENCIES
African Field Epidemiology Network
Australian Government Department of Foreign Affairs and Trade
Global Affairs Canada
International Development Research Centre (Canada)
Irish Aid
National Cancer Center, Singapore
U.K. Department for International Development

Originating funders for calendar year 2016.
We have made every attempt to ensure the accuracy of this list and ask that you please email us at funderslist@fhi360.org if you find an error or omission.

We express our gratitude to the individuals who support FHI 360 programs. These gifts enable us to expand our reach while deepening our search for solutions to today’s most challenging issues in human development.
Integrated Approach

Our 360-degree perspective enables us to work across a broad set of disciplines to deepen our understanding of complex issues and develop customized responses that address multiple aspects of people’s lives.

Expertise

- HEALTH
- EDUCATION
- NUTRITION
- ENVIRONMENT
- ECONOMIC DEVELOPMENT
- CIVIL SOCIETY
- GENDER
- YOUTH
- RESEARCH
- TECHNOLOGY
- COMMUNICATION AND SOCIAL MARKETING
- INTEGRATED DEVELOPMENT

FHI 360 AT A GLANCE

We serve more than 60 countries, including the United States.

In addition, representatives from 157 countries participated in our international exchange program activities in 2016.

In 2016, FHI 360 experts authored or contributed to 179 peer-reviewed journal articles.

96% of our personnel in countries or regional offices are from the country or region in which they work.