FINANCIAL SUMMARY

REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>US Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>US Government</td>
<td>572,104,716</td>
</tr>
<tr>
<td>Other Governments</td>
<td>14,588,510</td>
</tr>
<tr>
<td>Foundations/Individuals</td>
<td>45,636,100</td>
</tr>
<tr>
<td>Corporations</td>
<td>13,685,208</td>
</tr>
<tr>
<td>Multilateral Agencies</td>
<td>2,880,218</td>
</tr>
<tr>
<td>Other</td>
<td>7,671,612</td>
</tr>
<tr>
<td>Estimated Adjustments*</td>
<td>-4,000,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>652,566,364</strong></td>
</tr>
</tbody>
</table>

EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>US Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operational Expenses and Programs</td>
<td>530,257,983</td>
</tr>
<tr>
<td>General and Administrative</td>
<td>106,088,466</td>
</tr>
<tr>
<td>Business Development</td>
<td>12,194,139</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>648,540,588</strong></td>
</tr>
</tbody>
</table>

REVENUE BY SOURCE

- 75.0% USAID
- 7.0% Foundations
- 5.7% NIH/DHHS
- 3.1% US State Department
- 2.3% CDC
- 2.2% Non-US Government
- 2.1% Corporations
- 1.2% Other
- 1.0% Other US Government
- 0.4% Multilaterals

ALLOCATION OF EXPENSES

- 81.8% Operational Expenses and Programs
- 16.3% General and Administrative
- 1.9% Business Development

WORK BY AREA

- 43.7% Other Health (tuberculosis, malaria, neglected tropical diseases, laboratory science, health communication, etc.; may also include HIV/AIDS)
- 19.8% HIV/AIDS Programs
- 12.0% Social, Environmental and Economic Development
- 11.9% Education
- 4.8% HIV/AIDS Research
- 3.9% Nutrition
- 3.3% Reproductive Health
- 0.3% Gender
- 0.3% Other
- Crosscutting areas such as technology, gender and youth, among others, are integrated into many of our programs.

WORK BY REGION

- 31.0% Global
- 27.3% West/Central Africa and Middle East/North Africa
- 19.8% East/Southern Africa
- 8.6% Asia Pacific
- 6.6% United States
- 4.9% Europe/Central Asia
- 1.8% Latin America/the Caribbean

* Reflects estimated balance sheet adjustments resulting from acquisition of AED.